

## Course List - Haas School of Business, University of California, Berkeley

Courses below fulfill educational requirements for CPA Licensure as indicated - CA Board of Accountancy makes final determination \*

### Lower Division Courses

Course #	Units	Title	Accounting Subjects	Business-Related	Accounting Study**	Ethics Study
C5/L&S C5	2	Introduction to Entrepreneurship	No	Yes	Yes	No
10	3	Principles of Business	No	Yes	Yes	No
24	1	Freshman Seminars	No	No	No	No
39	2-4	Freshman/Sophomore Seminar	No	No	No	No
39AC	3	Philanthropy: A Cross-Cultural Perspective	No	No	No	No
96	1-4	Lower Division Special Topics in Business Administration	No	Maybe***	Maybe***	No
98	1-4	Directed Group Study	No	No	No	No

### Upper Division Core Courses

Course #	Units	Title	Accounting Subjects	Business-Related	Accounting Study**	Ethics Study
100	2	Business Communication	No	Yes	Yes	No
101A	3	Microeconomic Analysis for Business Decisions	No	Yes	Yes	No
101B	3	Macroeconomic Analysis for Business Decisions	No	Yes	Yes	No
102A	3	Introduction to Financial Accounting	Yes	Yes	Yes	No
102B	3	Introduction to Managerial Accounting	Yes	Yes	Yes	No
103	4	Introduction to Finance	No	Yes	Yes	No
104	3	Analytic Decision Modeling Using Spreadsheets	No	Yes	Yes	No
105	3	Leading People (Previously "Introduction to Organizational Behavior")	No	Yes	Yes	Maybe***
106	3	Marketing	No	Yes	Yes	No
107	3	The Social, Political and Ethical Env. of Business	No	Yes	Yes	Yes
113	3	Managerial Economics	No	Yes	Yes	No
115	3	Competitive Strategy	No	Yes	Yes	No
117	1-4	Special Topics in Economic Analysis and Policy	No	Maybe***	Maybe***	No
118	3	International Trade	No	Yes	Yes	No
119	3	Leading Strategy Implementation	No	Yes	Yes	No
120AA	4	Intermediate Financial Accounting 1	Yes	Yes	Yes	No
120AB	4	Intermediate Financial Accounting 2	Yes	Yes	Yes	No
120B	4	Advanced Financial Accounting	Yes	Yes	Yes	No
121	4	Federal Income Tax Accounting	Yes	Yes	Yes	No
122	3	Financial Information Analysis	Yes	Yes	Yes	No

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### Upper Division Elective Courses

Course #	Units	Title	Accounting Subjects	Business-Related	Accounting Study**	Ethics Study
W125	3	Professional Judgment in Accounting	Yes	Yes	Yes	No
126	4	Auditing	Yes	Yes	Yes	Yes
127	1-4	Special Topics in Accounting - <b>Operating and Financial Reporting Issues in the Financial Services Industry</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Fraud and Forensic Accounting</b>	Yes	Yes	Yes	Yes
127	1-4	Special Topics in Accounting - <b>International Financial Reporting</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Financial Reporting for Complex Transactions</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Strategic Cost Management</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Ethics in Financial Reporting &amp; Sustainability Reporting</b>	Yes	Yes	Yes	Yes
127	1-4	Special Topics in Accounting - <b>Federal Income Taxation of Legal Entities</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Valuation and Financial Reporting</b>	Yes	Yes	Yes	No
127	1-4	Special Topics in Accounting - <b>Ethics in Accounting</b>	Yes	Yes	Yes	Yes
128	3	Strategic Cost Management	Yes	Yes	Yes	No
129	3	Financial Reporting for Complex Transactions	Yes	Yes	Yes	No
131	3	Corporate Finance & Financial Statement Analysis	Yes	Yes	Yes	No
132	3	Financial Institutions and Markets	No	Yes	Yes	No
133	3	Investments	No	Yes	Yes	No
136F	3	Behavioral Finance	No	Yes	Yes	No
137	1-4	Special Topics in Finance	No	Maybe***	Maybe***	No
141	3	Production and Operations Management	No	Yes	Yes	No
143	3	Game Theory and Business Decisions	No	Yes	Yes	No
147	1-4	Special Topics in Manufacturing & Info Tech	No	Maybe***	Maybe***	No
151	3	Management of Human Resources	No	Yes	Yes	Yes
152	3	Negotiation and Conflict Resolution	No	Yes	Yes	No
154	2 or 3	Power and Politics in Organizations	No	Yes	Yes	No
155	3	Leadership	No	Yes	Yes	Yes
156AC	3	Diversity in the Workplace	No	Maybe***	Maybe***	No
157	1-4	Special Topics in the Management of Organizations	No	Maybe***	Maybe***	Maybe***
160	3	Consumer Behavior	No	Yes	Yes	No

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161	3	Marketing Research: Data & Analytics (Previously "Tools&Tech. for Data Collection & Analysis")	No	Yes	Yes	No
162	3	Brand Management and Strategy	No	Yes	Yes	No
165	3	Advertising Strategy	No	Yes	Yes	No
167	1-4	Special Topics in Marketing	No	Maybe***	Maybe***	No
168B	3	International Marketing	No	Yes	Yes	No
169	3	Pricing	No	Yes	Yes	No
170	2	Ethical Leadership in Business	No	Yes	Yes	Yes
C172	3	Business in Its Historical Environment	No	Yes	Yes	No
175	3	Legal Aspects of Management	No	Yes	Yes	Maybe***
177	1-4	Special Topics in Business and Public Policy	No	Maybe***	Maybe***	No
178	3	Introduction to International Business	No	Yes	Yes	No
179	3	International Consulting for Small and Medium-Sized Enterprises	No	Yes	Yes	No
180	3	Intro to Real Estate and Urban Land Economics	No	Maybe***	Yes	No
183	3	Introduction to Real Estate Finance	No	Maybe***	Yes	No
184	3	Urban and Real Estate Economics	No	Maybe***	Yes	No
187	1-4	Special Topics in Real Estate Economics and Finance	No	Maybe***	Maybe***	No
190S	3	Strategy for the Information Technology Firm	No	Yes	Yes	No
190T	1-4	Special Topics in Innovation and Design	No	Maybe***	Maybe***	No
190V	2	Corporate Strategy in Telecommunications and Media	No	Yes	Yes	No
191C	2	Communication for Leaders	No	Yes	Yes	No
191I	3	Improvisational Leadership	No	Yes	Yes	No
191P	3	Leadership and Personal Development	No	Yes	Yes	Maybe***
192A	3	Leading Nonprofit and Social Enterprises	No	Yes	Yes	No
192L	2	Applied Impact Evaluation	No	Yes	Yes	No
192N	1-5	Topics in Social Sector Leadership (Previously "Topics in Non-Profit Management")	No	Maybe***	Maybe***	No
192P	3	Sustainable Business Consulting Projects (Previously "Strategic Corporate Social Responsibility & Consulting Projects")	No	Yes	Yes	Maybe***
192T	1-4	Topics in Corporate Social Responsibility	No	Maybe***	Maybe***	Maybe***
193C	0	Curricular Practical Training for International Students	No	No	No	No
193I	1-4	Business Abroad	No	Yes	Yes	No

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194	1	Undergraduate Colloquium on Business Topics (Previously "Colloquium on the Social, Political & Ethical Environment of Business")	No	Maybe***	Maybe***	No
195A	3	Entrepreneurship	No	Yes	Yes	No
195P	3	Perspectives on Entrepreneurship	No	Yes	Yes	No
195S	3	Entrepreneurship To Address Global Poverty	No	Yes	Yes	No
195T	1-3	Topics in Entrepreneurship	No	Maybe***	Maybe***	No
196	1-4	Special Topics in Business Administration	No	Maybe***	Maybe***	No
198	1-4	Directed Group Study	No	No	No	No
199	1-4	Supervised Independent Study and Research	No	No	Yes	No

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